



**For More Information**

Janet Yarbrough  
AegisUSA, Inc.  
303-589-5435  
janet.yarbrough@aegisusa.net

**AegisUSA Welcomes ServerWare Corporation as Latest Authorized Reseller**

*ServerWare to Resell Aegis Identity Appliances*

**Greenwood Village, CO — January 20, 2010** — AegisUSA today announced that ServerWare Corporation, a New York-based preferred IT Consultant and Systems Integrator and a Certified Sun Microsystems Principal Partner, has signed on as an authorized AegisUSA Reseller Partner. The Aegis Identity Appliances, which allow clients with existing investments in directory services, provisioning, and authentication to enhance their IAM capabilities with new features, will be included as part of ServerWare's existing IT compliance solutions.

Bundling hardware, identity management software, and configuration services into a single package, [Aegis Identity Appliances](#) provide customers with scalable Identity Solutions at an entry-level price. The Aegis Identity Appliances have been developed to solve specific business needs such as reducing helpdesk costs, increasing user productivity, managing compliance requirements and protecting clients from the risks of intrusion. This unique offering in the IAM space is designed with the power, flexibility and scalability of an enterprise-level IAM solution allowing clients to expand their identity management infrastructure as business needs demand.

“Our partnership with AegisUSA will deliver the proven Identity Management solutions that our customers require. From the very basic to complex custom installations, our combined product and staff can provide the level of Identity and Access Management needed by higher education, commercial and public sector customers,” said Jim Kegelmeyer, President of ServerWare.

ServerWare is partnering with AegisUSA as an [Authorized Reseller](#). This group includes both software and IT services providers who have been trained to sell and deliver AegisUSA's IAM Solutions. AegisUSA's network of Solution Partners are IAM industry leaders who ensure that AegisUSA customers have an integrated, total solution, which leverages the strength of AegisUSA's core technology.

*(more)*

"As we continue to build our reseller channel for the Aegis Identity Appliances, we are proud to add a company like ServerWare, which is our first Minority and Women's Business Enterprise (WBE)," said Ralph Armijo, AegisUSA CEO. "Like AegisUSA, ServerWare focuses on providing IT solutions and services that organizations need to reduce costs and complexity. Their consultative approach to helping clients simplify mission-critical IT solutions, increase business continuity and improve operational efficiency is a great fit with AegisUSA's mission and software."

### **About ServerWare**

Founded in 1997, ServerWare, a NY State Certified Woman Business Enterprise (WBE) provides IT solutions and hardware that organizations need to become more efficient and effective. Using a consultative approach, we help our clients simplify mission-critical IT solutions, increase business continuity and ROI. Regionally-based with sales and technical resources deployed across NY State, ServerWare supports State and Local Governments, Higher Education organizations and Fortune 1000 companies. For more information, visit [www.serverwarecorp.com](http://www.serverwarecorp.com).

### **About AegisUSA**

Founded in 2004, AegisUSA is a comprehensive solution provider focused on Identity and Access Management (IAM) products and services. AegisUSA offers a unique Identity Management Solution Continuum which provides clients with a spectrum of Identity Product offerings including Aegis Identity Appliances, Aegis Pre-Defined Identity Solutions, Custom Identity Solutions, Managed Delivery of Identity Infrastructure and, as a future offering, Identity as a Service. All of AegisUSA's Identity Solutions are based on proprietary Intellectual Property (IP), a set of methodologies developed and packaged to harness and encompass the company's vast IAM expertise. Leveraging AegisUSA's IP provides clients with an Identity Solution that will scale to meet current and future identity infrastructure requirements as business needs emerge and budget becomes available. Additionally, clients benefit from reduced deployment costs, reduced deployment time, reduced complexity, and reduced risk as a direct result of AegisUSA's methodology and solutions. For more information, please visit AegisUSA's website, [www.aegisusa.com](http://www.aegisusa.com).

# # #

The AegisUSA logo is a trademark of Aegis Business Group, Inc. All other products, brands and names are trademarks or registered trademarks of their respective owners.