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**The Root Group Becomes the First Reseller Partner of
Aegis Identity Appliances**

Identity Appliances Offer a Powerful, Flexible and Scalable Enterprise-Level IAM Solution

Greenwood Village, CO — October 8, 2009 — AegisUSA has begun the implementation of their reseller channel strategy focused on their newly announced Identity Appliance Solutions. AegisUSA today announced that The Root Group, a Boulder, Colorado-based IT infrastructure company, has signed on as an authorized AegisUSA Reseller Partner. The Root Group is the first Reseller Partner dedicated to reselling Aegis Identity Appliances, which provide a sound Identity and Access Management (IAM) entry point for their clients. The Root Group represents one of many resellers who will participate in a national coverage strategy based on geographic and vertical market expertise. Aegis Identity Appliances will be included as part of The Root Group's existing security practice.

AegisUSA created a unique offering in the IAM space with [Aegis Identity Appliances](#). These appliances bundle hardware, identity management software, and configuration services into a single package, providing customers with 'point solutions' which reduces the cost of entry into an enterprise-class IAM system. The keys to Aegis' Identity Appliances are the power, flexibility and scalability of an enterprise-level IAM solution that can be expanded as requirements emerge and funding becomes available. The appliances allow clients with existing investments in directory services, provisioning, and authentication to enhance their IAM capabilities with new features such as SSO, self-service, federation, and provisioning to the cloud.

"The Root Group is excited to be able to offer our clients the first true IAM solution-in-a-box that is specifically targeted to the mid market," stated Bill Calderwood, President of The Root Group. "Having worked with AegisUSA before, we know the quality and expertise they bring to quickly help clients implement an affordable solution to password management, single sign-on and identity federation with business partners."

The Root Group joins AegisUSA's [Authorized Resellers](#), a group including both software and IT services providers who have been trained to sell and deliver AegisUSA's IAM Solutions. AegisUSA also has a network of Solution Partners, IAM industry leaders who ensure that

AegisUSA customers have an integrated, total solution, which leverages the strength of AegisUSA's core technology.

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“We are very pleased to have The Root Group, a premier IT infrastructure provider, on board as a Reseller Partner of our Identity Appliances,” said Ralph Armijo, AegisUSA CEO. “Coupling The Root Group’s strong client relationships with Aegis Identity Appliance offerings provide their customer base with a new solution that solves critical business needs. The Root Group realizes the value of the Identity Appliances for helping customers establish a powerful, yet flexible IAM infrastructure that they can build on.”

About the Root Group

For over 20 years, The Root Group, a Boulder, Colorado-based IT infrastructure company, has dedicated itself to providing best-in-class business solutions focused on IT products and services. The Root Group provides IT solutions that meet client cost, performance and reliability goals. The Company develops these solutions in a collaborative relationship with clients, keeping the ultimate goal of developing long standing business relationships that are mutually profitable at the forefront. The Root Group architects, implements and supports repeatable IT solutions that enable enterprises to gain competitive advantage in their markets. For more information, please visit The Root Group on the web at www.rootgroup.com.

About AegisUSA

Founded in 2004, AegisUSA is a leading provider of Identity and Access Management (IAM) solutions with domain expertise as proven in their installed base of education, enterprise, health care (teaching hospitals), and government customers. AegisUSA has developed significant IAM domain knowledge and vertical market expertise with over 60 successful IAM implementations. AegisUSA designs, builds, implements and supports complete IAM solutions based on their world-class Technology-Enabled Approach. Additionally, AegisUSA employs consistent standards-based implementation methodologies allowing them to support the entire IAM implementation — not just the software. AegisUSA's Technology Enabled Methodology delivers a significant reduction in implementation costs and in implementation timeframes compared to traditional implementations without AegisUSA. For more information, please visit AegisUSA on the web at www.aegisusa.com.

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