



For More Information

Janet Yarbrough
AegisUSA, Inc.
303-589-5435
janet.yarbrough@aegisusa.net

AegisUSA Offers An Affordable Total Identity Management Solution For Mid Market
Comprehensive, Proven IdM Solution at a Fixed Price for up to 4,000 Users

Greenwood Village, CO — August 25, 2008 — AegisUSA today announced the release of AegisUSA Identity Solution Set – Mid Market Offering, a comprehensive Identity Management solution specifically for mid-market sized businesses. This one-of-a-kind solution revolutionizes the implementation and maintainability of Identity Management for the mid market by packaging AegisUSA Identity Software (AIS-Mid Market Offering), training, implementation, and support services with Sun Microsystem’s industry-leading, platform-independent identity management software — all at a fixed price that mid market businesses can afford.

For every dollar spent on software, organizations must spend an additional \$3 to \$10 on successfully implementing the software. With AegisUSA’s technology-enabled services, identity management implementation costs are reduced by 50% and implementation time by 66%, making identity management solutions more affordable, well beyond what the industry has seen to date. The combination of AegisUSA’s Identity Management software and its best practices methodology provides customers with the peace-of-mind of an industry-leading implementation success rate. The AegisUSA Identity Software – Mid Market Offering, for up to 4,000 users – is available now.

Mid Market Businesses Have Unique Identity Management Requirements

AegisUSA’s Identity Management solutions have been tested and proven in complex environments and offer customers a cost-effective implementation, ease of maintenance and training, and unprecedented scalability as mid market businesses grow into large organizations.

(more)

“The businesses in the mid market segment have unique needs that companies like Aegis have been able to serve extremely well. Sun's technology combined with Aegis' and its expertise provide a very attractive solution for mid market companies looking for ways to strengthen their identity management solutions,” said Dave Profozich, Vice President of Software - North America, Sun Microsystems. "With quick implementation time, reduced complexity and simplified support for identity management infrastructures, mid market customers can benefit from a great solution."

“Identity Management solutions have existed for years, but not at a price point that made sense to the mid market. AegisUSA has developed a unique IdM solution that scales into a mid market business's environment. We offer a unique total solution approach that includes industry-leading Sun Identity Management software and market-proven AegisUSA Identity Software and Services at a fixed price that mid market businesses can afford,” stated AegisUSA CEO Ralph Armijo. “In addition, AegisUSA is exclusive in offering our customers the option of a support agreement for both the implementation and maintenance of the IdM solution.”

About AegisUSA

Founded in 2004, AegisUSA is an Identity Management Company with domain expertise as proven in their installed base of higher education, enterprise, health care (teaching hospitals), and government customers. AegisUSA has developed significant IdM domain knowledge and vertical market expertise with over 50 successful IdM implementations. The Company's technology-enabled services provide the base for expansion into the mid market. AegisUSA's approach to IdM solutions provides implementation product sets and “best practice” methodologies for assessing our customers' environments and deploying IdM solutions. AegisUSA also provides software to support related technical requirements. Compared to traditional implementations without AegisUSA, the AIS reduces implementation costs by 50% and speeds implementation by 66%. For more information, please visit AegisUSA on the web at www.aegisusa.com.

#

The AegisUSA logo is a trademark of AegisUSA, Inc. Sun, Sun Microsystems, Java and the Sun logo are trademarks or registered trademarks of Sun Microsystems, Inc. in the United States and other countries. All other products, brands and names are trademarks or registered trademarks of their respective owners.