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Aegis Signs Agilysys as Latest Identity Appliance Reseller
Appliances Cost-Effectively Bundle Hardware, IAM Software and Configuration Services

Greenwood Village, CO — April 12, 2010 — AegisUSA today announced that Agilysys, a leading provider of innovative IT solutions to corporate and public-sector customers, has signed on as an authorized AegisUSA Reseller Partner. Headquartered in Cleveland, OH, Agilysys has a proven track record of solving its clients' IAM needs by creating innovative technology solutions that take advantage of the best available hardware, software and services.

Bundling hardware, identity management software, and configuration services into a single package, [Aegis Identity Appliances](#) provide customers with scalable Identity Solutions at an entry-level price. The Aegis Identity Appliances have been developed to solve specific business needs such as reducing helpdesk costs, increasing user productivity, managing compliance requirements and protecting clients from the risks of intrusion. This unique offering in the IAM space is designed with the power, flexibility and scalability of an enterprise-level IAM solution allowing clients to expand their identity management infrastructure as business needs demand.

“Agilysys is pleased to receive authorization to sell Aegis Identity Appliances,” said Ed Parteno, vice president of Agilysys Technology Solutions Group. “As part of a select group of resellers authorized in Oracle/Sun authorized identity delivery specialties, we are confident the Aegis Identity Appliances will create additional sales opportunities for our seasoned identity practice,”

Agilysys is partnering with AegisUSA as an [Authorized Reseller](#). This group includes both software and IT services providers who have been trained to sell and deliver AegisUSA's IAM Solutions. AegisUSA's network of Solution Partners are IAM industry leaders who ensure that AegisUSA customers have an integrated, total solution, which leverages the strength of AegisUSA's core technology.

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“Agilysys’ role as trusted advisors with a focus on providing innovative technology solutions makes them an ideal fit for reselling AegisUSA’s IAM Identity Appliances,” said Ralph Armijo, AegisUSA CEO. “Additionally, Agilysys’ customer base across multiple industries and their national footprint will help both companies expand our respective Identity offerings.”

About Agilysys, Inc.

Agilysys is a leading provider of innovative IT solutions to corporate and public-sector customers, with special expertise in select markets, including retail and hospitality. The company uses technology — including hardware, software and services — to help customers resolve their most complicated IT needs. The company possesses expertise in enterprise architecture and high availability, infrastructure optimization, storage and resource management, identity management and business continuity; and provides industry-specific software, services and expertise to the retail and hospitality markets. Headquartered in Cleveland, Agilysys operates extensively throughout North America, with additional sales and support offices in the United Kingdom, Singapore and Hong Kong. For more information, visit www.agilysys.com.

About AegisUSA

Founded in 2004, AegisUSA is a comprehensive solution provider focused on Identity and Access Management (IAM) products and services. AegisUSA offers a unique Identity Management Solution Continuum which provides clients with a spectrum of Identity Product offerings including Aegis Identity Appliances, Aegis Pre-Defined Identity Solutions, Custom Identity Solutions, Managed Delivery of Identity Infrastructure and, as a future offering, Identity as a Service. All of AegisUSA’s Identity Solutions are based on proprietary Intellectual Property (IP), a set of methodologies developed and packaged to harness and encompass the company’s vast IAM expertise. Leveraging AegisUSA’s IP provides clients with an Identity Solution that will scale to meet current and future identity infrastructure requirements as business needs emerge and budget becomes available. Additionally, clients benefit from reduced deployment costs, reduced deployment time, reduced complexity, and reduced risk as a direct result of AegisUSA’s methodology and solutions. For more information, please visit AegisUSA’s website, www.aegisusa.com.

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