



For More Information

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AegisUSA Introduces TridentHE Identity and Access Management Software for Education

Open Standards-Based IAM Lowers Institutions Risk, Support Costs & Total Cost of Ownership

Greenwood Village, CO — October 12, 2010 — Today at the 2010 EDUCAUSE Annual Conference, in Anaheim, California, AegisUSA announced its new TridentHE Identity and Access Management Software Suite for Education. TridentHE provides an open standards-based software suite focused on the specific Identity Management requirements of higher education. TridentHE is enterprise-class IAM software with flexible licensing models which, in addition to integration of the software suite, offers:

- 🍷 **Lower total cost of ownership:** Open standards-based software is more easily supported and enhanced.
- 🍷 **Lower risk:** Open standards, flexible licensing, and AegisUSA's extensive higher education experience allow institutions to manage their implementation with readily available tools and technologies.
- 🍷 **Lower support costs:** Open standards-based software allows institutions to secure staff familiar with the design tools, making the implementation easier to maintain.

Anne Duffy, from The Rockefeller University, commented: "As we explored alternative Identity & Access Management solutions, we found that the Aegis TridentHE Identity Management Suite appears to meet our technical requirements while providing the University a cost-conscious identity management solution."

TridentHE includes Identity Appliances, which provide customers with scalable Identity Solutions for Password Management, Single-Sign-On, Cloud Provisioning, and Federated Identity for Education — all at an entry level price. AegisUSA developed the TridentHE Identity Appliances to address specific business needs such as reducing help desk costs, increasing user productivity, and protecting institutions from the risks of intrusion. The Appliances are a unique offering in AegisUSA's comprehensive IAM solution approach, which includes IAM software, hardware, implementation services, and ongoing support.

"The AegisUSA TridentHE Identity and Access Management Software Suite and surrounding identity solutions are the culmination of six-plus years of focus working with institutions nationwide to solve their higher education identity management requirements," states Ralph Armijo, CEO and President of AegisUSA. "This unique offering provides the power and scalability of an enterprise-level IAM solution while adding differentiated flexibility in application implementation and lower cost of ownership thereby allowing institutions to quickly expand their identity management infrastructure as business needs dictate and with lower risk."

About AegisUSA

Founded in 2004, AegisUSA is a leading provider of Identity and Access Management (IAM) products and services. AegisUSA offers a broad portfolio of cost-effective open standards-based IAM solutions including: Enterprise IAM Suite, TridentHE IAM Suite (focused on Higher Education), and specialized pre-package IAM Appliances. AegisUSA's technology-enabled methodology delivers a significant reduction in implementation costs and timeframes compared to traditional implementations without AegisUSA. For more information, please visit AegisUSA on the web at www.aegisusa.com.

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